bulletin

"millions now living will never die"

SERVICE DEPARTMENT FEBRUARY 1, 1921

CAMPAIGN FOR 1921

MORE than six thousand years ago Satan began the establishment of his empire. From the beginning it has been anti-God. Before the foundation of the world Jehovah made a plan for the ultimate peopling of the earth and the blessing of those people with a kingdom of righteousness, life everlasting and happiness without measure. Satan from time to time, learning of the development of Jehovah's plan, has counterfeited every portion of it—this for the purpose of deceiving mankind. He has had, and yet maintains, an organization invisible and an organization visible, the invisible being the old heavens and the visible being the old earth or social order of things in the earth. God purposes to destroy Satan's empire, visible and invisible. Foreseeing that, St. Peter wrote under inspiration: "The day of the Lord will come . . . . in which the heavens shall pass away with a great noise . . . . the earth also and the works that are therein shall be burned up . . . . Nevertheless we, according to his promise, look for a new heavens and a new earth, wherein dwelleth righteousness." (2 Peter 3:10, 13) This Scripture must have fulfillment.

Greatest Crisis of the Ages

Satan has operated through the Gentile governments of earth. The Gentile lease of power ended in 1914, and there judgment upon the heavens and earth began, and the heavens and earth are now on fire. We have reached the greatest crisis in all ages. The great conflict is on between the Lord of righteousness on one side and the lord of evil upon the other side. This warfare on behalf of the evil one is directed against the Lord's followers, and it becomes the privilege of the followers of Christ Jesus to be on his side—the greatest privilege ever granted to any creature on this earth.

We witness the passing away of the mighty power and influence of Satan and the incoming of the kingdom of Messiah. This passing period will be one of the greatest stress mankind has ever known. We have realized that since 1914 the sufferings of humanity have increased, and they still increase. Sorrow and sadness fill the whole earth. Long ago Satan injected his wicked influence into the church nominal, Catholic and Protestant. Therefore we should not expect them to have anything now to comfort the people; nor have they anything. There is literally a famine in the land for spiritual food, and no one to feed the hungry ones except those who are on the side of the Lord. The duties and privileges of the Christian, therefore, are many, and amongst them are these:

First, to declare the day of God's vengeance upon the unrighteous systems of the universe;

Second, to announce the incoming of Messiah's Kingdom;

Third, by so doing to bind up the broken hearts and to comfort those that mourn.

"We will serve the Lord"

Do you desire to be one who will take his stand firmly upon the side of the Lord, and be identified with the Lord when the new order is established, and participate with him in extending the blessings of his kingdom to the groaning creation? Remember that Jesus definitely pointed out through the Revelator, as pertaining to this very time, that the powers of darkness would make war upon him and his kingdom (followers) and that those who should

stand with him victorious would be the called, the chosen, and the faithful. Many have been called, and many chosen. The question now remains, Who will be faithful? Faithful means not only to be full of faith, but to prove that faith by our works, by unreservedly declaring ourselves on the side of the Lord. He has graciously provided the means for us not only to give a mental assent to his side but to take our stand on his side and give the witness for him. While we are thus giving the witness we are preparing ourselves for the glorious kingdom.

Taking a retrospective view of the work, we see that since the end of the Gentile times each year has brought forth some special effort as a witness for the Lord. In 1914 was the Photo-Drama of Creation, a world-wide witness; in 1915 and 1916 came the Pastoral work; in 1917 and 1918 the campaign for "The Finished Mystery", resulting in 1918 and 1919 in the persecution of the church, witnessing the end of the Elijah work, and in 1919 began the Elisha work; and 1920 was one of the most active years since the beginning of the harvest—the GOLDEN AGE campaign, the Zg campaign, and the opening of the message concerning the end of the world.

1921 A Marked Year

Nineteen Hundred Twenty-One is here, and we are well into it. All the fully consecrated believe that this is one of the most important years of the harvest, and certainly none has been more important since the end of the Gentile times. We may expect the battle to increase in fierceness this year, the forces of darkness warring against the forces of light; and while this is on, mankind is suffering. Now ask yourself: What may I do to prove that I am on the Lord's side? The Lord has provided the weapons of warfare for his people. "The weapons of our warfare are not carnal, but mighty through God to the pulling down of strongholds."—2 Corinthians 10:4.

Strongholds of Error

One of the strongholds of Satan's empire is his entrenched false and faithless religious systems. He has long caused the people to be taught the doctrines of the divine right of kings and the divine right of the clergy; and the clergy have kept the people from the truth and led them into darkness; and the Adversary has shielded them. Now the mask is torn off, and nothing ever published so exposes the nefarious course of this instrument of Satan as does "The Finished Mystery". This, then, is one of the weapons of warfare for you to grasp and go forth and use, by the grace of the Lord.

The warfare against the Christian is not with merely flesh-and-blood enemies; but, according to St. Paul, our enemies are powers and principalities and a host of demons entrenched in heavenly places. (Ephesians 6:12) Through his assistants, the other unseen beings, the demons, the devil has captured some of the brightest minds of modern times, such as Sir Conan Doyle and Dr. Oliver Lodge, and through these has blinded millions of honest people in the earth with the thought that they can communicate with their dead friends. Thus he has perpetuated his lie, "There is no death".

We know that the demons are the ones who are playing this fraud upon the people. The booklet recently issued by the Society, "Talking with the Dead", gives the strong argument of the proponents themselves and then shows the fraud and fallacy of that argument by the Scriptural proof. There has been no weapon placed in the hands of the Lord's people recently that is so effective in destroying the influence of these evil ones on the minds of the people as this booklet, "Talking With the Dead". This delusion of spiritism that has come upon mankind through the forces of the Adversary is one of the greatest delusions of the age; and it is the duty as well as the privilege of every follower of Jesus, every one who is fighting under his banner, to aid in disposing of this stronghold of error.

The whole creation is groaning and travailing under pain. There are millions of widows and orphans in the earth as a result of the great World War and of the pestilence that followed thereafter. There is great distress amongst the peoples of earth nationally, politically, financially, in a business way, in every way. Millions of hearts are made sad, and they get no comfort from those who claim to be the teachers in nominal Zion. The Lord, in the exercise of his loving kindness, has brought to light just at the proper time the message of comfort; and since he has commissioned the church to bind up the broken-hearted and to comfort those that mourn, clearly then our privilege is marked out. This message is set forth in the other little booklet

furnished by the Society, "Millions Now Living Will Never Die".

A careful examination of Matthew 24:7-14 conclusively shows that this is the message now that must go to the world, to those who desire to have their hearts comforted. The question was propounded to Jesus, How may we know when we have come to the end of the world? And after giving the answer to that question in the verses preceding the 14th, he reaches a climax in that verse, saying, "And this gospel [this good news] of the kingdom shall be preached in all the world for a witness unto all nations, and then the end shall come". His words ring in the ears of Christians today, calling them to battle against the forces of darkness that are blinding and making sad the hearts of the people. This is a true message of comfort, one that will bind up their broken hearts, one that will comfort those that mourn.

Weapons Provided

Before you, then, are the instruments with which to engage in this conflict. Ask yourself solemnly the question: Can I afford to neglect wielding these instruments now? Is it not my greatest privilege, as well as my duty, to participate in this work? Do I realize and appreciate the fact that Satan's empire is in the balance, that God has pronounced his decree of destruction against it, that the judgment is written and that this judgment must be executed? Shall I have a part in the execution of it? You will find the answer to that question in the 149th Psalm. Here the Psalmist says: "To execute upon them the judgment written: this honor have all the saints". Then it necessarily follows if you are one of the saints who will stand victorious with the Lord at the end of this conflict you will participate in this work.

We are calling your attention to these facts, not for the purpose of urging you to enter the battle, but that you may see your privilege; and we feel assured that when you do see it you will be like Jeremiah, in whose heart the word of the Lord was "as a burning fire shut up in [his] bones", urging him on so that he could not refrain from speaking.—Jeremiah 20:9.

Service Essential

How much time each week can you give to this service? If only one day, then that should be used for that purpose. If you can give two or three days, so much the better. If all the time, greater is your privilege. Remember that it is just as essential to participate in the service of the Lord as it is to attend a meeting. The Apostle makes it clear that vigilance and activity in the service are essential in the warfare against the forces of the Adversary. (1 Pet. 5:8, 9) If you were engaged in THE GOLDEN AGE work, you may have found it difficult to solicit subscriptions; but we are quite certain, in view of the present conditions and the great desire of the people for some message of comfort, that with the combination now arranged—"The Finished Mystery", "Talking With the Dead", and "'Millions Now Living Will Never Die"—you will be surprised at the success you will have in putting this message into the hands of the people.

Canvass

The combination offer we recommend is these three booklets for 55 cents. As a canvass we suggest the following:

"Good morning!

"Do you know that millions now living will never die? (holding up the booklet as you say this)

"Yes, I mean that you have excellent chances of never using your cemetery lot or hiring an undertaker.

"This booklet by Judge Rutherford tells why the people now living have such prospects, notwithstanding the fact that people have been dying for years. And why is this so now?

"There is special significance in the troubles we are now having. They were foretold long ago by the prophets. The great World War, the famines we all know of, the pestilence—influenza epidemic, the typhus scourge now sweeping Europe—the falling away of the clergy and their union with the financial powers and professional politicians, the establishment of the Jews as a nation—all these happening at this time form real and corroborative proof that millions now living will never die.

"Many people ridiculed Pastor Russell and the International Bible Students Association's message spread broadcast since 1881, that the Bible prophesied a world war in 1914. The war came on time. Now their message 'millions now living will never die' is being regarded seriously.

"That millions now living will never die is an absolute fact. It is stated in every book of the Bible, by every writer—the prophets, our Lord Jesus and all of the Apostles (here be leafing over the Scriptural references in the rear of the booklet)—even though it has been entirely overlooked by the modern clergy.

"Then comes up the question, If we are never going to die, what about our immortal souls? and especially since our professors now tell us that they are communicating with the dead. This is a delusion. These men are really communicating with demons. Isn't it quite a coincidence that spiritism is spreading at the same time that the world is having its troubles? This book demonstrates that this is *the strong* delusion that God would send in the last days.

"I believe you will agree with me that this subject is of such vital concern as to be worth one evening's time for investigation (for that is all the time necessary to read it).

"This booklet, "Millions Now Living Will Never Die,' by Judge Rutherford,

"The complete contents of the 600-page book, 'The Finished Mystery', in booklet form, setting forth the proof in concise and orderly form, unlocking the prophecies of Revelation and Ezekiel,

"And this booklet, 'Talking with the Dead', exposing the delusion of communicating with the dead, for 55 cents, not each, but for the three."

The procedure will be to concentrate efforts in the sale of these three booklets. If, due to the stress of times, people say they cannot afford 55 cents, then drop to the "Millions" booklet for 25 cents.

Keeping Interest Alive

One of the important features of the campaign is to see that the interest awakened is kept awake. Endeavor to have the people to whom you sell the books promise that they will read them. Then, by making a second call, take advantage of the interest that has been awakened. Do not wait a month or two, by which time it will probably have died, but call the next week if possible. No matter how much people are impressed with your argument or with the good news you bring them, it is soon forgotten unless the mind is refreshed. Each time you have to reawaken interest there is just that much time lost. So, then, if you have disposed of the combination offer, we suggest that your second call be with a canvass for the set of Seven Volumes and the GOLDEN AGE for one year.

In making the second call do not ask people whether they have read the books you have previously sold them, but proceed on the assumption that they have. The canvass below is merely a suggestion, as no canvess would cover all conditions that might arise. The best canvass will be useless unless the worker himself has at his command a number of arguments and good talking points for the volumes. Each should be thoroughly familiar with what the books teach and thus assure a proper representation.

Canvass

"Good morning!

"I'm calling upon you because I believe you are one of the millions who will never die.

"You hope to be one of them, don't you? (Wait for the answer).

"There is no doubt but that we are living in a most wonderful time. In the 24th chapter of Matthew our Lord mentioned more than twenty signs by which those living at that particular time could identify it, and do you know we are reading the fulfillment of those signs in our daily newspapers? (Here mention something pertinent appearing in the local paper.)

"What our Lord taught us to pray for is about to be established—'Thy kingdom come; thy will be done on earth as it is done in heaven'. You see by the signs mentioned by Jesus that he is taking unto himself his great power to reign. The fulfillment of these signs has been looked for since our Lord's day. Note how accurately Bible prophecies relating to present times were interpreted. (Here produce Volume 1, refer to page 332, paragraph 1, read to 'then law and order'). This book, 'The Divine Plan of the Ages', was written away back in 1886. These views were set forth then, and some people ridiculed them. The writer got his view of the future from the Bible. You can have the same view.

"Those millions who are never going to die and who realize that Christ's kingdom is very near will wisely set their affairs in order. While none will entirely escape the trouble of the present, God's Word assures us that those who seek to know his plans and ways will be shielded by him and will probably be among those who will never die.

"Have you some loved one in the grave? (Get answer) How soon would you like to see your (son daughter, husband, mother, father, etc., alter to suit case) resurrected and have him (her) with you? (Get answer) But do you know what part the millions now living who will never die take in the Lord's work of bringing back the dead? The resurrection of your (son, daughter, father, mother) depends upon your qualifications to instruct (your son, etc.) in the rules of the new order.

"STUDIES IN THE SCRIPTURES, a set of seven volumes, over 3,000 pages, by the late Pastor Russell, all of which were written between 1886 and 1904, with the exception of his posthumous work, 'The Finished Mystery', take up all these matters.

"The reading has been arranged in regular orderly manner, no technical terms have been used, the series written in good, but simple language. This entire set of seven volumes and one year's subscription to THE GOLDEN AGE for $7.00.

"May I bring you a set next Thursday? I'll be delivering in this neighborhood then."

After taking the order then prepare for your delivery by pointing out features that you had not mentioned, so that the person will not have a reaction after you leave and conclude to cancel the order when you are about to deliver.

For instance:

"This Scriptural index is a very convenient part of the work. You can look up any Scripture and get its explanation. Then this question feature enables you to take up a systematic study, if you so desire, that will equal any course in a theological seminary. Our object in choosing this dull paper is that it is restful to the eyes—you know how glossy paper tires the eyes," etc.

If people do not want to invest $7.00, offer to sell them the set on the installment plan—$2.00 down and a dollar a month thereafter; or, if they do not care to obligate themselves to that extent, sell them a copy of the First Volume. The aim should be, however, to get a set of STUDIES in the home and then, by such means as will be brought to your attention later, keep the live matter that the book and magazine contain continually before them, assisting the the people so that they will go to the books for a solution of their problems. Help them to read daily events in the light of prophecy. Help them to look behind the news and the events that are reported daily and to see the great Hand that is shaping the blessings for the world in the near future.

To those who purchase only a copy of the "Millions" booklet, the second canvass should be with the object of selling them a cloth-bound copy of Volume Seven and "Talking With the Dead" for 95 cents. If, however, they feel that they cannot afford this, then offer them the balance of the combination, the 7g and the "Talking With the Dead" booklet, for 35 cents. These should be followed up until a set of STUDIES is placed in the home.

The work before us is of much importance, and we believe people do not appreciate what they are turning aside—we have in mind particularly those who slam the door in your face. You know what you have; and an effort should be put forth to see that they, too, are blessed with a knowledge of the message. Then those who have not purchased should be followed up as persistently as those who have purchased, with a view to placing a set of STUDIES in their homes also.

WATCH TOWER BIBLE AND TRACT SOCIETY

SERVICE DEPT.

bulletin

"millions now living will never die"

SERVICE DEPARTMENT APRIL 1, 1921

"Happy is the man that findeth wisdom, and the man that getteth understanding. For the merchandise of it is better than the merchandise of silver, and the gain thereof than fine gold."—Proverbs 3; 13,14

The distress of nations is increasing. The perplexity of the people deepens each day. The cause is known by few, and the remedy known by a lesser number. Wisdom and understanding are needed by all. Happy is the man who finds wisdom and understanding; and happier still is he who possesses them and gives them out to others, that these also might be made happy. It is the privilege of the Christian to enlighten himself, thereby receiving comfort, and then to comfort those in distress with the comfort with which he himself has been comforted.

Nations that have stood for centuries have fallen, while other nations are now being shaken to their very foundations. The kings and rulers are watching with amazement the disintegration of organized society. They know not what to do. Perplexity has laid hold upon all, and men's hearts are failing them for fear because of what they see daily coming upon the earth. Like a great monster, famine, pestilence, revolution, distress, lawlessness, sickness and death are combined in the destruction of the human race. The merchant, the manufacturer, the builder, the financier, the artisan and the laborer, the man with a family and without a job, the man with property and without money—in fact, all classes—are perplexed with the conditions of society and know not which way to turn.

Speak from your vantage point—knowing—

Why are these conditions now upon the nations and peoples of the earth? Is there a remedy for such conditions? Can we hope for something better? Who would not give a large sum of money, much time and effort to know the cause and to learn of an effective and certain remedy that would bring peace, prosperity, happiness and life to the people?

If a member of the family were at death's door, the master of the house would make every possible sacrifice to discover the cause of the illness and to find and apply the certain remedy. Would he be willing to go without food for one day? Yes, several days. He would be willing to do anything within his power to lead to the relief of the suffering one and to restore his own peace of mind.

The bread-winner is out of work. The children are hungry. They need clothing; they need shoes. The rent is due, and eviction is threatened. Besides this, the children are restless and they must have some diversion, and a few dimes must be used for the moving pictures or other entertainment. The parents see before them these things which demand their attention.

At the same time there faces them a far greater problem because of distress and perplexity not only in their own minds, but in the mind of every one else; and they ask: Are we going to starve to death? Will the members of the human race destroy each other? What does the future hold for us?

...t One Solution

These are some of the questions asked by distressed and perplexed ones, and they need an answer. Happy is the man that has the true answer. The Christian has the true answer; and it is his privilege,

as well as his duty, to use his knowledge to bind up the broken-hearted and to make glad those who are sad. He should go quickly and feed the hungry souls upon the satisfying portion—*tell them the truth.*

The distress of nations is due to the fact that the world has ended and God's judgment is upon the nations and kingdoms of earth. Satan's empire, visible and invisible, is tottering and soon about to fall. He is exercising every possible effort to hold his usurped dominion. "The whole world lies in the wicked one."

"Such as has not been"

The perplexity of mankind is due to the fact that selfishness has gone to seed. The world has ended, and the unrighteous systems of man are under judgment. The great majority of the preachers have departed from the Bible, have been blinded by the adversary; and as blind guides they are leading humanity into the ditch. Satan's invisible associates, the demons, misrepresent to the living those who have died, inject wrongful thoughts into the minds of the living, and drive many to crime and suicide. The spirit of selfishness, restlessness, anarchy, is largely induced by their influence; and the people are ignorant of both the cause and the remedy. All of these things were foretold in the Bible by the prophets of Jehovah centuries ago. Man was warned that just such conditions as we now observe would prevail upon the earth at the end of the world; and man was further admonished at that time to look for the divine remedy.

Man's Extremity

All human remedies have failed. All further human remedies will fail. The conditions will grow worse and worse until the people have reached their wits' end; and then they will call upon the Lord. In the terrible trouble just ahead the Lord has promised to bring through a large portion; and without doubt these will be they who obtain wisdom and understanding and strive, by the Lord's grace, to profit thereby. The remedy for the ills of humankind is effectual and certain. That remedy is set forth in the Bible, the great storehouse of wisdom. God promised that at the end of the world he would grant to the searcher for truth an understanding of the prophetic, dark sayings of Scripture. He has kept his promise. The explanation has been given.

Tell others of its value to you

This explanation appears in "The Finished Mystery", in the "Talking with the Dead?" booklet, in the STUDIES IN THE SCRIPTURES. The explanation—the cause of the trouble, the divine remedy—is briefly summed up in the little booklet "Millions Now Living Will Never Die". For the paltry sum of 25c any one may acquire this knowledge and understanding. Is it worth the price of a meal? the price of a gallon of gasoline? the price of a ticket to the moving picture show? Yes; its value cannot be estimated in silver or in gold. "It is better than the merchandise of silver, and the gain thereof than fine gold." It will lift the burden from the sad heart. It will enable the reader to understand the present disturbed conditions and will open the window of hope for the future and let the sunlight of truth so illuminate his mind that his heart will be glad for joy.

Knowing value—Talk authoritatively

Now let each one ask himself: Can I deny myself something for one day to the extent of 55c, and for this small amount acquire a copy of "The Finished Mystery", "Talking with the Dead?" and the "Millions" booklets? The sober mind considering the question will answer: It is worth more to me to know the cause of this trouble and what to expect in the near future than the price of any one article that I need.

Probably had you gone six months ago, to this man whom you are now canvassing, and offered to sell him food, he would have said: No, we have plenty. Probably he thought then that he must have an automobile for pleasure, even though it now has to be idle because of the scarcity of funds. But these material things such as money can buy do not bring real peace of mind and heart; for one may enjoy them today and tomorrow be bereft of them all. The wise man is he that lays up treasure where robbers cannot break through and steal, where the moth and canker worm do not destroy.

Those sorely pressed value wisdom now

Had the nations and peoples of Europe acquired this knowledge a few years ago, they might have saved themselves much trouble and distress. Germany has probably suffered more than any other people of Europe. Her population is sad of heart and pressed on every side. Yet eager to know something that will comfort their hearts, more than 700,000 copies of this little "Millions" booklet were purchased by them in two months. Would it not be better to acquire some of this wisdom and understanding before greater trouble comes, that those having it will be better enabled to weather the storm when its fierceness breaks over them? This is the time of great importance to acquire wisdom and understanding. Every man owes it to himself and to his family to arm himself with this information.

Blessings in giving

One has but to associate himself with the people to find out how much they desire the message of comfort that you have to give. Present conditions cannot be judged by your past experience in the work; for the demand for the truth is on the increase, and the only way you can appreciate this increased demand is to get in touch with the people. The following letter from Ohio is directly to the point:

"It seems that the public are talking more about the truth at present than at any time ever known to us at this place. All classes of people are asking about 'millions now living will never die'. It is an easy thing to get started on this question. Moreover, we are not working, and so, you see, we have time to get around among the people and tell them the truth. There is not much bread for the body, but we have plenty for the spirit."

How can they know without being told?

The experience of a worker in Texas indicates that the people recognize the message they have been looking for, yea, longing for.

"One lady, when she saw me approaching raised the window and called out, 'Lady, I don't want anything you have today'. I said 'But I've called to tell you that millions now living will never die'. She said, 'Oh, have? Well, come in and tell me about it.' She subscribed for the GA. Some look at me in astonishment; and others burst into tears and say, 'I hope so'."

The advantage of return calls

In fact, the interest is so marked in come instances that colporteurs, upon making the return call, find that the message is all-absorbing. So writes a worker from Virginia:

"I continue to enjoy my little part in the work and find that a number of the people are getting awake and enjoying the message that is now due them—'millions now living will never die'. I called back to see a lady to whom I had delivered the booklet and found that both she and her husband had sat up until two o'clock in the morning reading the booklet. He read while she looked up the Scriptures. I find very little opposition at present and hear such remarks as, 'I would rather read those books on Sunday than go to church'."

All the world—all nations

Yes, it seems as though the Lord has prepared all the world and all nations for this message, much as at the time of his first advent all men were in expectation of him. A worker met a colored man from South Africa; and when he heard of this message he immediately recognized it as something he had been looking for, but which he did not know just where to find.

"A few weeks ago a brother canvassed a colored gentleman on the street for a 'Millions' booklet. He bought one and handed the brother a card, asking him to call, as he wanted to get some more of these booklets to send to Africa. The brother called on the gentleman, with the result that he took 50 'Millions' booklets, 25 ABC booklets, 2 sets of STUDIES IN THE SCRIPTURES and an I. B. S. A. Bible. This colored man is a native African from Seccondee, Gold Coast, West Africa, and is an import and export agent. This is the first trip away from his home in Africa. He loves the Lord and knows something of the Bible, but lacks the 'rightly dividing'. However, he now has the keys to unlock and the dear heavenly Father bless to his honor and glory, we pray."

Talk as "one having authority"

In approaching the people with this message, talk authoritatively, much as a sister points out in the letter following:

"Often, after I have made the assertion that millions now living will never die, people look at me and say, 'Do you really believe this?' Then, I feel, is the time to give them a straight, confident look and a decidedly conclusive reply. Some say, 'Oh, well! you are quoting the Old Testament.' Then I show them that they have not only the Old, but the New, and that both the Father and the Son give their testimony, let alone the apostles and the prophets, and also that the message for this day was purposely placed in both Old and New because some read only the New, some only the Old, and God left no loophole for anyone to say that he did not have the message. These things all help to sell the books. Moreover, I do not paste the loose pages in the G; for when loose, they are an attraction and people often buy because of them. The Postmaster of ..... said: 'Now I shall read those pages first'. I always call the attention of the people to those pages and tell them why they are loose, and I shall be sorry when all those are gone with the pages cut." —*Ohio.*

It is this personal witness which each one can give that impresses the people; for they know then that you are sincere in dispensing this God-given message of comfort.

Three phases of the gospel

Encouraging reports are being received from those engaged in the service selling the combination offer; and by approaching the people and bringing directly to their attention that the book contains something they are now more in need of than food, raiment or shelter, you are rendering them a real service—one which they can appreciate in the fullest degree only in the years to come.

"In regard to the new drive for the combination offer of three booklets, I want to say that I have tried the new canvass and I feel sure that this will meet with great success. I find that it is just as easy to sell the three booklets as it is to sell the 'Millions' booklet; for when you explain the three subjects you find that they are usually interested in one of the three, and it is easy to sell to a person when you get them interested first."—*Ore.*

Pass none by

From the experience of another worker it seems as though the "poor in spirit" are also to be found in the Catholic church, and that they too are responsive to the message when it is brought to their attention:

"I have been working in a Catholic district and find some of the poor-class Catholics tired and disgusted with their church. The well-to-do are the ones opposed to our message."—*Calif.*

Another writes: "Three different ones had that staunch Irish Catholic expression on their faces so strong that I felt discouraged when I looked at them, and I inquired if they were Catholics or Protestants. They were offended. One said, 'Why do you ask? Don't you suppose we want to know these things too?' Another said, 'Why do you ask? I'm in for everything good.' The other said, 'Why do you make a difference? We are all trying to go to the same place.' They all bought the books."—*N. Y.*..... .....

Items

The following is an interesting note from one of the workers:

"The teacher in high school asked a pupil to give a current event. He said: 'Millions now living will never die'."

"Present financial conditions prevent many from subscribing who may subscribe later. In presenting the 'Millions' booklet it seems to make an impression to mention that it is a famous lecture which is being given in many of the large cities of this country and in foreign countries and that people are so anxious to hear about it that the largest uditoriums are filled and many turned way."—*Pa.*

May the Lord continue to bless you in your fforts to get this gospel of the kingdom eached in all the world as a witness unto ' nations; for then the end shall come.

WATCH TOWER BIBLE & TRACT SOCIETY,
Service Dept.

bulletin

"millions now living will never die"

SERVICE DEPARTMENT JUNE and JULY 1921

BROTHER RUTHERFORD

—ON—

Obligations and Opportunities of Service

"What shall I render unto the Lord for all his benefits toward me? I will take the cup of salvation, and call upon the name of the Lord. I will pay my vows unto the Lord now in the presence of all his people. Precious in the sight of the Lord is the death of his saints."—Psalm 116:12-15.

DAVID the beloved prophet is here made to speak for the church. Throughout the age his words have been applicable to the church, and particularly so at the end of the age. As the light has increased in brilliancy the members of the body have more clearly seen their obligations and opportunities of doing something in the Lord's name as his witnesses. We are now at the end of the age. The light is shining with greater brilliancy than ever. Let us take a vision of the present situation, and then answer the question which the prophet puts into our mouths.

St. John was given a vision of the closing scenes of this age. He saw the beast make war with the Lamb. He observed that it is the final conflict. He does not leave us in doubt as to the result. Complete and everlasting victory is with the Lamb of God. For centuries Satan has reproached Jehovah and defamed his holy name. These reproaches fell upon the beloved Jesus, causing him to be despised and rejected of men. The soldiers enlisting to fight under his banner of truth are subjected to similar misrepresentations and defamations. Patiently has Jesus Christ, the Lamb of God, abided Jehovah's due time to take the reins of government, to destroy the unrighteous empire of Satan, and to supplant it with the glorious and blessed kingdom of righteousness. That hour is come. "He hath taken unto himself his great power and reigns." The judgment written against the kingdom of darkness is now being swiftly executed. St. John, whose language here we paraphrase, says concerning the vision:

"I saw heaven opened." The great truths of God's plan long hidden from men are now being opened so that they may be understood. "I beheld a white horse," representing the revelation of truth; and "he that sat upon the horse", the great teacher of these truths, is called "Faithful and True". This is the Son of God. It is the day of God's vengeance. His judgments written must now be executed. The mighty King of kings has unsheathed his sword "and in righteousness he doth judge and make war". His wisdom sees that the hour has come for this judgment; therefore he goes forth clothed with all power and authority. Hence 'upon his head are many crowns'. The world knows not his name, because he has the name which no man can know. Note that his body is covered with a garment or vesture, picturing the members of the body of Christ, who must

be faithful even unto death; hence his vesture is sprinkled with blood—the poured-out life of the body members. Take note that his army is in two divisions; one division invisible to men because in heaven; the other division on earth as witnesses to men, but made to sit in heavenly places because of their relationship to the Lord. "And the armies which are in heaven follow him" as messengers of truth and righteousness. These, by his grace, have on the armor and have learned to use the sword of the spirit.—Ephesians 6:10-18.

Glad with Zeal

In this army that follows the King of glory are *all the saints* of the royal line. The question for me is: *Am I one of them?*

How does the Lord regard those who are his faithful and loyal followers? Through his prophet (Psalm 149:4) Jehovah answers: "The Lord taketh pleasure in his people. He will beautify the meek with salvation." These, therefore, must take the cup of salvation. He will honor them, and does honor them. To be honored of the Lord means to be in his glory. What greater honor or glory now could any one on earth have than to be a part of the army of the Lord, following after the great Warrior-King, who is establishing a government of righteousness! It is a time of joy for all such; hence the prophet says: "Let the saints be joyful in glory: let them sing aloud upon their beds [of ease]".

Midian shall Melt (In Your Sight)

They are not in creed-beds too short to stretch themselves upon. (Isaiah 28:20) They are not composed of factions that murmur, complain and find fault, stand still and fold their hands; but they have the truth and *they know it.* They are not seeking *new* light, but are walking in the ever increasing light that shines unto the perfect day, according to the precious promise. They are in absolute rest and ease, in faith and confidence in the Lord and his arrangement. "Let the high praises of God be in their mouth, and a two-edged sword in their hand." They have not time nor inclination to murmur, but praise the Lord for the opportunity of using the sword of the spirit. Thus armed, these faithful ones engage with the King of glory "to execute vengeance upon the nations and punishments upon the people". They declare God's vengeance, which is a punishment to all who have not the spirit of the Lord or a desire for righteousness. "To bind their kings [ruling factors—Satan, the god of this world, and his various assisting rulers] with chains [Revelation 20:4], and their nobles [mighty and influential emissaries in the earth] with fetters of iron [strong, hard truths, which cannot be gainsaid and are therefore unbreakable by these nobles]; to execute upon them the judgment written"; i. e., the judgment against the old heavens (invisible ruling power) and earth (Satan's visible organization), which are now passing away and which are being supplanted by the new heaven and new earth, wherein will dwell righteousness.

Girded to Battle

Who are to have a part in this glorious work? And the prophet answers: "This honor have *all the saints.* Praise ye the Lord" for his goodness in giving all the saints an opportunity to participate. Definitely, then, it is settled that *all the saints* will participate. The important question for each one to ask himself is: Who am I? Am I a new creature in Christ Jesus? Am I a soldier of the cross? If I answer yes, then shall I blush to speak his name or hesitate to grasp the sword of the spirit and use it? Shall I quail before my enemies? And the prophet of the Lord causes the saint to answer: 'No, but I will take the cup of salvation [the experiences that lead to victory], and I will call upon the name of the Lord [because without him I can do nothing], and I will pay my vows now in the presence of the people'. My vow was and is to be faithful to the Lord even unto death, prompted wholly by love. And to me he has said, 'If you love me, you will keep my commandments'.

Treading the Winepress

One of his commandments is: "Thrust in thy sickle and reap, for the time is come for

thee to reap, for the harvest of *the earth is ripe*". (Revelation 14:15) Other commands are: 'Declare the day of God's vengeance; bind up the broken-hearted; comfort those that mourn', by preaching the glad tidings that the world has ended, the King reigns, millions now living will never die! The Lord has armed his saints with the proper weapons with which to perform this duty.

Is the Lord's army in the earth split into factions? Should we expect to find one company trying to hinder the work of the other? Of such the apostle says: "Only let the lives you live be worthy of the gospel of Christ, ... standing fast in *one spirit* and with *one mind fighting shoulder to shoulder* for the faith of the good news. Never for a moment quail before your antagonists."—Philippians 1:27, *Weymouth*.

Strength in Unity

Order is heaven's first law. Would we expect the King of glory to be doing his work in a disorganized or in an orderly way? Do we find that during his presence he created, through his faithful and wise servant, and operated an organized method and effort to do his work? If so, is it reasonable that he would not disorganize this work and permit one branch to do injury to another? Such seems to be quite unreasonable. In St. John's vision describing this time he says: "And I saw a *single* angel standing in the full light of the sun, who cried with a loud voice to all the birds that fly across the sky". (*Weymouth*) And who is this angel or messenger? We answer: It is all the saints this side the vail, as *one single* body, the earthly division of the army, pictured by the fearless Elisha. We should remember that Elisha was anointed to do a slaying work. (1 Kings 19:17) The Elisha class must do it now, as followers after the great Warrior-King. Again the Lord pictures this same matter by his prophet Ezekiel as "six men who came from the way of the higher gate which lieth toward the north, and every man a slaughter weapon in his hand", which six are commissioned to go through the city and smite and to slay utterly.

Precious Ointmen Poured Out

It follows, then, that the obligations imposed upon the saints are: To slay with the instrument with which the Lord has armed them, viz., the message of truth; to declare his vengeance upon Satan's invisible and visible empire and all his emissaries; at the same time to judge the demons, and to bind up the broken hearts and to comfort those of the peoples of earth that mourn. This point of the sword is specifically described by the Lord's prophet (Ezekiel 21: 14, 15), and is, we believe, "The Finished Mystery", for the reason that it exposes Satan's emissaries as nothing else has yet done. This is the time of the judgment of the demons. (2 Peter 2:4; Jude 6; 1 Corinthians 6:2) The Lord has given his people this message in the booklet exposing their methods. The earth is filled with sorrowing people, and their sorrow is ever on the increase. It is the privilege of the saints of God to bind up these broken hearts and to comfort those that mourn by telling them that the old world is ending, is passing away, that Messiah's kingdom is here, that he has taken unto himself his great power to reign, and that millions now living will never die. This instrument (in the form of the combination) or message the Lord has placed in the hands of his people.

His Reward is with Him

St. Paul intimates that there would be a class that would become weary in well doing and that would lag behind; and to such he says: "We should not flag in doing well, for we shall reap at the proper season if we do not relax". (Galatians 6:9, *Diaglott*) As a soldier of the cross, then, see that we do not relax at this stage of the battle, but that we press on in the strength of the Lord. The division of the Lord's army which follows him, and which is yet this side the vail, is otherwise pictured as his feet. The Lord's prophet speaks of their honor thus: "How beautiful upon the mountains are the feet of him that bringeth good tidings, that pub-

lisheth peace, that bringeth good tidings of good; that publisheth salvation; that saith unto Zion, Thy God reigneth!" Should we expect any of this class of saints at this time to be pulling back, fault-finding, murmuring, criticizing and attempting to do injury to the Lord's work? Are not these the watchmen of the Lord in the earth who are watching and proclaiming the approach of the great Messianic kingdom? Of them the Lord's prophet says: "Thy watchmen shall lift up the voice; with the voice together shall they sing, for they shall see eye to eye when the Lord shall bring again Zion".

The Race is not to the Swift

My vow lays upon me the obligation of thus engaging in the service of the Lord, according to the divinely given commission. My opportunity increases this obligation. Whether I can do little or more, let me do with my might what my hands find to do in the use of the instruments with which the Lord has armed me. It is essential to assemble ourselves together as we see the day approaching. (Hbrews 10:24, 25) It is likewise essential, in the light of all these Scriptures, that each one perform his vow unto the Lord of faithfulness in his army at this critical hour. It is the most wonderful honor ever conferred upon man to be a part of this army now. Hence the prophets of the Lord describe them as rejoicing with great joy, as they march to battle following the banner upon which is emblazed, *"Certain Victory!"*

Good Points from Letters

Some of the workers are taking old tracts with them when they canvass (Kingdom News, etc.,) and when they fail to make a sale they leave a tract to work up the appetite of the one witnessed to and to pave the way for future sales."—*Ill.*

"It seems to be easier to interest men now than before in the booklets, as they are beginning to better appreciate the times. Many are being laid off from work, factories are operating on short time, and many of them are closing down."—*Ill.*

Sincerity Greatest Asset

"One man today scouted the idea, then asked me if I really believed it, and tried to stare me out of countenance by a long searching look and reiteration of the question, but ended in taking a Millions booklet." —*Ohio.*

Jeremiah's Bone Disease

"We are surely rejoicing in the privileges of service here these days! We find ample room here in these five or six counties to which we are assigned and there is no inconvenience on account of any lack of 'elbow room'. Surely if all of the friends had the meagre appreciation which we have of the importance of our message, and the dire need of the poor benighted people for it, and of the responsibility which the Lord is now reposing in his consecrated people by giving them this blessed 'balm of Gilead'—surely, I say—there would be a bestirring among the classes, and there would be a lot of 'can'ts' speedily changed into 'I will at least *try*, by the Lord's help'. How any can keep on reading the TOWER and not get Jeremiah's bone disease, I cannot see."—*Miss.*

"We are meeting with encouragement in the service. The combination is going good, and the 'Millions' and Zg are selling especially well. Abundant opportunity is given for the witness of the incoming kingdom, and I find many are interested in the message, even if they do not purchase. They often say: 'Its the best religion I know of—far ahead of the churches'. One lady who became interested through THE GOLDEN AGE ordered the Zg and the 'Millions'. Another whose interest was awakened through the GOLDEN AGE bought 'The Finished Mystery'. I intend to follow up present calls with STUDIES, etc., as suggested in the Bulletin. Am thankful for the privilege of enduring some of the sneers and reproaches, and for the special privilege of helping to clear up some of the false slanders heaped upon our dear Pastor's name. One lady said that she would never go to one's enemies to find out about any cult or religious sect, but that she would investigate for herself."—*Calif.*

WATCH TOWER BIBLE & TRACT SOCIETY
Service Dept.

bulletin

"millions now living will never die"

SERVICE DEPARTMENT SEPTEMBER 1, 1921

GOD'S VENGEANCE UPON BABYLON

"Call together the archers against Babylon: all ye that bend the bow, camp against it round about; let none thereof escape."—Jeremiah 50:29.

APART of the divine commission given to the Christ is stated thus: *"The spirit of the Lord God is upon me, because the Lord hath anointed me . . . to proclaim . . . the day of vengeance of our God, to comfort all that mourn".* ***(Isaiah 61:1, 2)*** When should this proclamation be made? The gentile peoples having been permitted to organize the universal empire of which Satan has been and is the god, it is reasonable to suppose that the day of God's vengeance would be reserved until the expiration of the gentile times.

In the synagogue at Nazareth on a certain Sabbath morning Jesus stood up and read from the divine commission, as set forth by the Prophet Isaiah; and the fact that he omitted that part relative to the vengeance of God strongly proves that the appropriate time for proclaiming such vengeance was not at the beginning, but at the end of the age. It is imperative that this message of God's vengeance must be delivered at some time, and that it must be delivered by the Christ.

The End of All Things Near

Seven years have passed since the gentile times ended, during which period God's judgment has been upon the nations and his vengeance manifested against the wicked systems of Babylon. During those seven years the World War has come and passed, like a mighty windstorm; and the "earthquake" is being manifested now in different parts of the earth; and yet the wicked systems of Babylon, under the leadership of their mimic god, Satan, continue to defame the name of Jehovah, while millions are literally starving for want of food and the Bread of Life.

Privileges Only While it is yet Day

What shall the people of God do? The duty of such seems plain. Being but a handful, and their means exceedingly limited, they cannot feed the peoples of earth with natural food, but they can perform the divinely given commission. The great Captain of our salvation, clothed with all power and authority in heaven and in earth (Revelation 19:11-15), with eyes of flaming judgments against the unrighteous Babylon, the offspring of Satan, goes forth to judge and to make war, and in righteousness smites the nations with the sharp sword which proceeds out of his mouth. Both divisions of his army (in heaven and on earth) follow where he leads.

All Ye That Can

The Prophet Jeremiah had a vision of this wonderful time. As though he were standing in the midst of the people of God now on earth, he exclaims to them: "Call together the archers against Babylon: all ye that bend the bow, camp against it round about!" Otherwise stated: 'Assemble for a period all the people of God to participate in the great work of the hour!'

The weapons of our warfare are not

carnal, but they are mighty through God to the pulling down of the strongholds of error. Babylon has long been entrenched in her strongholds. She must be pulled down. Our weapon is the sword of the spirit, the message of truth delivered in the spirit of the Lord. The attack of the army of the Lord is not from ambush, but openly, and with a shout of victory upon the lips of the truth-bearers.

Nationwide Service Day Sept. 30

The hour has arrived for further concerted action. Therefore we call upon every pilgrim brother, every elder of every class throughout the land, and every consecrated brother who can deliver a public discourse, to make ready and deliver a discourse on Sunday, September 25, 1921, that the people might know of the importance of this hour.

To this end we ask every ecclesia to cooperate in arranging for such public meetings. One elder should be selected to deliver a discourse in the town or city where the class resides, while other elders are sent to suburban towns. Let the message of every speaker on that occasion be "Millions Now Living Will Never Die". This message is a challenge to him that hath the power of death, that is, the devil; and it is also a message of comfort and good cheer to those who have some love for righteousness and who are yet held in Babylon—those who are really hungry for the Bread of Life. United action in holding these public meetings in all parts of the land will arouse the interest of the people to prepare them to read.

Jehovah's Vehicle Declaring Vengeance

Again the Lord calling to his people through his prophet at this time says: "Put yourselves in array against Babylon round about: all ye that bend the bow, shoot at her, spare no arrows; . . .for this is the time of the Lord's vengeance". (Jeremiah 50:14; 51:6) The message of God's vengeance is set forth in the books of Ezekiel and Revelation. These books have long been shrouded in mystery; but in God's due time he opened the heavens, that they might be understood. "The Finished Mystery" contains the explanation, written in such phrase that almost any intelligent person can understand. It is a weapon placed in the hands of the people of God. Are you one that 'bends the bow'? Will you use the instrument provided?

Having previously arranged the forward action beginning Friday, September 30, let all those who desire to have a part in the execution of this divine commission go forth with the message.

Restraint Lifted--Demons' Judgment Day

Judgment is now upon the demons, because it is the time of God's judgment against them, and of his vengeance against all unrighteousness. The booklet "Can the Living Talk with the Dead?" completely exposes demonism; and by placing it in the hands of those who want to know the truth, the Lord's followers will have a part in this judgment of the demons or fallen angels.—1 Corinthians 6:2.

Trouble Preludes Blessings

The message "Millions Now Living Will Never Die" is not only a judgment against Satan, the father of lies, and his empire, but it contains a message of good cheer and comfort to those that mourn. It is a message of glad tidings, which must now be preached to all nations as a witness before the final end.

Three Books—78c

In this concerted action to begin on the date above mentioned, these three books will be sold as a combination. "The Finished Mystery," bound in cloth, containing more than 600 pages, usually sells for a dollar; "Can the Living Talk with the Dead?" for 25c; and "Millions Now Living Will Never Die" also sells for a quarter. In order that this message may go forth to the people. these three books will be sold for a limited time as a combination (*not separately*) for the sum of 78 cents.

Plan of Attack

September 30 will be known as "Service Day". The activities will be opened September 25 by a public meeting held in as many small towns in the territory of each class as there are speakers to serve. As far as possible the canvass should be confined to towns which have not previously been reached—territory that has not been canvassed.

This should be preferably in the towns or localities where the meetings are held on Sunday the 25th. Each Director should set aside September 30 as the monthly service day for the class, and all of the friends throughout the entire country will then be active during this week.

Equip Yourselves

Having procured your allotment of combinations from the Director, proceed with the house-to-house canvass, selling the three books outright and taking the names and addresses of purchasers. These names and addresses should be handed to the Director so that his card file of the interested in the territory may be kept up to date. It might be well to take with you one of the 55-cent combinations which you have heretofore been selling. Thus you can contrast the value of the two combinations and this may result in placing the cloth-bound Seventh Volume.

We have only a limited number of copies of the cloth-bound Seventh Volume on hand, and those allotted to the class are all that can be obtained at the present time at the price quoted.

It will be necessary to adjust the canvass which appeared in the Bulletin for February 1, for the former title of the booklet "Talking with the Dead" is being changed to "Can the Living Talk with the Dead?" All who have a supply of the booklets with the old title, "Talking with the Dead," and who desire covers for these booklets should procure them immediately, so that everything will be in readiness to go forth with the message September 30.

Within Reach of Those Seeking

Many reports have been received regarding the advisability of canvassing for the combination instead of canvassing for only the "Millions" booklet. The price of 78 cents for the three books seems to be a great deal cheaper than one book for 25 cents. The times of stress are on the increase throughout the country and the people feel that their small savings are rapidly dwindling. Consequently they hesitate to purchase anything unless it has a real bargin appeal. If you represent to them that you are interested in their having the message, they are likely to think, if indeed, they do no so express themselves, that you should show your interest by selling the books at a reduced price or else by giving them away. Thus, by selling the three books at 78 cents you immediately overcome the objection in their minds, for you demonstrate that your interest in their having the message is such that you will almost give the books away, or at least furnish them for the mere cost of putting the message in proper form. This seems to be the concensus of opinion among the workers, and is especially the experience of our colporteurs.

Greater Distress More Earnest Seekers

"The combinations are selling well. People are complaining about hard times; yet there are many that will buy, and many others would like to buy but they absolutely do not have the money."—Tex.

Give the Most for the Money

"It may be of interest to you to know of a combination offer which has proved successful. My offer is the Seventh Volume in cloth binding, 'Talking with the Dead' and the 'Millions' booklet. I took orders for four of these combinations in about two hours' time, and on another occasion for five combinations in two hours' time. I find they sell as readily as the Zg combination."—R.I.

Bettering the Bargain

"We have had good success in selling the cloth bound Seventh Volume in the combination, and better success with that than with the Zg . One of the sisters has a number of these Seventh Volumes with the pages cut out and that seems to be a good drawing card in selling. It has not been the cause of any complaints so far."—Neb.

Offer a Bargain Too Good to Pass

"Of late I have been selling the cloth-bound Seventh Volume and the 'Millions', and it is even better than the 55-cent combination in the long run. Even many of the poorer people seem to be glad to get such a nice book as the Seventh Volume, and several have said that the price for the two is certainly very low. One morning in four hours I sold outright five of these combinations, and took orders for three more, selling additionally three

of the 'Millions' booklet. This morning in three hours I sold four of the combinations and three 'Millions'. But whether I sell or whether I do not, I praise the Lord for the privilege of going out."—*N. Y.*

"Millions" Awakens Interest—Volume Develops It

"The Lord has blessed me in the colporteur work. We find the combination of Volume Seven and the 'Millions' booklet works fine. The 'Millions' booklet helps to clinch the order. We find the people usually read the 'Millions' booklet first, and that whets their appetite for more. Last Saturday afternoon while finishing up a few deliveries a lady who had purchased the books before told me she was passing a house where two men were standing in the doorway. One was reading out of the 'Millions' booklet to the other. She went home, read hers and got a blessing. My own heart is overflowing as I have the privilege of bringing these untold blessings to others."—*Ohio.*

Combination Offer vs. Single Book

"I was just wondering if the stock of Zg's was running low. If so would like to know so that I could supply the class with a stock that would permit us to work till our territory has been covered. We find that there are just a few books sold here separate from the combination. It seems to be the testimony of the friends that the best results are had when canvassing for the combination—better than when a single volume or booklet is canvassed for. Some of the workers say they cannot sell any books unless they have the combination. During the last eight or ten days we have worked in a city twenty-two miles from here. Three times we had five to six workers, and we sold 320 books, nearly all of which were combinations. On our last trip we visited a town thirty-two miles distant. There were nine workers; one of them did not sell any books; but in spite of that we were able in five and one-half hours to place 162 books. That makes a total of 482 books in four trips."—*Okla.*

Back Calls Feature of the Witness

No doubt as you go forth in canvassing you will have the same experience as is indicated in the letters which appear above. There will probably be much joy and enthusiasm in selling the combinations outright, for many people will be desirous of having the books. However, we emphasize again that in our opinion the important phase of the work is to continue to supply to the interested the message contained in the STUDIES IN THE SCRIPTURES, which will be a comfort and solace to them in the times of greater stress yet before us. Hence be prompt in making back calls on those who have already purchased one or the other of the combinations.

Back Call a Year Late

One colporteur recently making back calls on some work done over a year ago writes: "We rejoice to see some results from the work that was done here a year ago with the Zg. One lady remarked: 'I have lived in this place for some time and had many friends, but after I read that book I found that I was a total stranger. They told me I was losing my mind. I have left the church and will never go back. It certainly took that book to knock me loose.' Another lady who bought the Zg last year bought the whole set this year and said that if we had what she thought we had she knew what made us so happy. I wish to say also that G.A. No. 27 has done 100 percent more good than many realize. More people have lost their respect for the clergy during the past year than in any other like period of the harvest."—*Mo.*

What a blessing it would have been if the other colporteurs had nurtured this a few weeks after they had made the first canvass!

Time for Labor Short

Evidences of the approach of the dark night are increasing. Seeing these things, it behooves each one of us to put forth our best efforts to work while it is yet called day, for when the night finally settles down no man will be able to work. The time is short. Action must be sharp and quick. Will you do your part? Remember the dates, and prepare for action, and may the Lord's blessing be your portion as you go forth on your mission.

Your fellow-servants in the Lord,

Watch Tower Bible & Tract Society,
Service Department.

bulletin

"millions now living will never die"

SERVICE DEPARTMENT OCTOBER 1, 1921

WITNESSING UNTIL "THE END"

"Wait on the Lord: be of good courage, and he shall strengthen thine heart: wait, I say, on the Lord."—Psalm 27:14.

AFTER you have gone over your territory once or twice are you disappointed with the result? When requested to canvass that same territory again, are you inclined to become discouraged and faint-hearted and say: 'What is the use? I have given the witness there. I have not the courage to go back and ask those people to buy the books.' If these are some of your troubles, then remember the words of the Prophet above quoted. He wrote those words for the benefit of the saints now on earth.

To wait upon the Lord does not mean to sit down and fold our hands and do nothing; but it does mean to give attention to what he says and to do that with a joyful heart. We are servants of the Lord. "Behold, as the eyes of servants look unto the hand of their masters, . . . so our eyes wait upon the Lord our God." (Psalm 123:2) It means, then, to attend upon the Lord and give heed to what he says.

"Good courage" is that condition of mind and heart which leads one calmly and confidently to face difficulties and dangers where duty calls and when good may result. A strengthened heart is a brave heart. The heart is the seat of affections, that faculty of the being which induces our actions.

A brave heart means that condition of mind and heart which induces one to continue in vigorous action amidst difficulties and dangers, love being the moving cause for such activity. The promise, then, is that when one waits upon the Lord and is of good courage, God will increase the love of such for him and his cause, which will be the motive inducing their action to serve him joyfully.

Such courage and bravery result not from one's own strength, but are given to those who exercise full faith and confidence in the Lord and his arrangements.

Two Purposes—One Object

Keep in mind that there are two primary reasons why some of the saints are yet this side the vail, to wit: (1) to prepare themselves for the kingdom; and (2) to engage in giving the witness concerning the incoming of Messiah's kingdom. It is vitally essential that we give the witness as we have opportunity, that we may be prepared for his kingdom.

There has been a great deal of witnessing concerning the Lord's kingdom, but not yet a sufficient amount. The Captain of our salvation leads his army on. It is our privilege to follow where he leads. Now he goes forth to judge and make war. It is the day of God's vengeance upon Satan's empire, visible and invisible; it is the time of the judgment of the demons; and it is the time to comfort those of mankind that mourn. The old world has ended and is passing away; the King of glory is here and is inaugurating his kingdom; the times of restoration are in sight. It is the time to bring good cheer to the people. To the saints who follow the Lord he is now saying: "This

gospel of the kingdom shall be preached in all the world for a witness unto all nations; and then shall the end come". This means that the message must continue to go forth as a witness until the complete end of the present order; and the Lord himself will determine when that time comes.

78c New Offer

Heretofore you have gone over your territory with the 55-cent combination. Now you are approaching the people with a somewhat different combination. Volume G of STUDIES IN THE SCRIPTURES, worth more than the price of the entire combination, is offered with the other two books at a price within the reach of all.

Emphasize the fact that "The Finished Mystery" examines prophecies of events about to transpire and points out particularly what distinguishing events of the present mark it as the time when "millions now living will never die". The views of many denominations have pointed to a Millennial reign of Christ, but the item that the people are most interested in is the assurance that the present is the time for the establishment of Christ's kingdom and that the time when the people will no longer die is not ten or twenty or fifty years distant, but is in the immediate future. "The Finished Mystery" points out the prophecies that tell why this boon is within the reach of the people now.

There have been a far greater number of suicides during the past twelve months than in any one year of the world's history. The reason for this is given in the book "Can the Living Talk with the Dead?" It is important that the people fortify themselves with this knowledge.

The sorrow of mankind is daily increasing. The people want something to comfort them. "Millions Now Living Will Never Die" is that message of comfort.

You have this message in hand; and it is your privilege to put this library of information in the people's hands for the small sum of seventy-eight cents. The angels of heaven never had such an opportunity. The very persons that refused to order two months ago may be anxious to have it now. Carry it to them.

Endeavor to Place Message in Substantial Form

Remember that the chief object is not merely to sell books, but to give the witness. It is the Lord's purpose that the people shall have testified to them these great truths. If you go back once, twice, yea, a dozen times, *and sell not one book*, your presence, your influence, your demeanor, your earnest zeal, will all testify that we are in the day of the Lord, when his kingdom is being set up.

Noah preached for a hundred and twenty years amidst difficult environments. He slacked not his hand. He had absolute faith in the Lord. Noah loved the Lord, had faith, and was seeking a better country. The saints who are now witnesses for the Lord are seeking the highest place in the universe, next to the Lord Jesus himself. It requires good courage and bravery to hold on to the end. "Let us not be weary in well doing; for in due season we shall reap if we faint not."—Galatians 6:9.

It will require good courage and bravery to go back to the house where the door was slammed in your face; but even if the same action is repeated, you are giving the witness. To illustrate: A sister who is now a zealous follower of the Lord at one time was given a set of STUDIES IN THE SCRIPTURES. She burned them. Some other friends sent her a set. She threw them into the cistern. Then a colporteur called and induced her to buy a set, and she concluded that the Lord wanted her to read them. She did read them and made a full consecration. Be of good courage!

The Motive

The motive for your action in giving this witness is love for God and for Jesus. The Lord has provided this opportunity of witnessing that the saints might prove their love for him. "Herein is our love made perfect, that we may have boldness in the day of judgment." (1 John 4:17) This is the day of judgment. "There is no fear in love, but perfect love casteth out fear."

Reward

Remember, if the opportunity to give this witness is yours, the Lord is granting it in

order that you might prove your love, thereby preparing yourself for the kingdom. What has been the great desire of your heart from the time you made a consecration? The Prophet again puts the words of answer in the mouth of the saints, saying: "One thing have I desired of the Lord, that will I seek after; that I may dwell in the house of the Lord all the days of my life, to behold the beauty of the Lord, and to inquire in his temple." (Psalm 27:4) With earnest anticipation the saint is looking forward to the time when he may enter into the presence of the Lord, behold his glorious face, and continue in his presence to acquire knowledge and to glorify God throughout the ages to come. The Captain of our salvation now says to those who follow him: "Be thou faithful unto death, and I will give thee a crown of life" (Revelation 2:10), which is the desire of your heart.

It might be well for the workers to change territories from time to time. At any rate, see to it that you have a part in the service.

Service Week Oct. 30—Nov 6.

On September 25 began the best organized campaign we have had during the harvest period. In every part of the United States and Canada on that day every brother qualified to speak delivered a public lecture on the subject "Millions Now Living Will Never Die". On September 30, following the thundering forth of this message from the platform, the division of the Lord's army this side the vail went into action with the above mentioned combination. Another service week will begin October 30, continuing until November 6. On October 30 again the brethren throughout the United States and Canada are requested to arrange to address public meetings the same as was done on September 25. On October 31 all the workers will go forth in another concerted effort, this time commemorating the day of Brother Russell's change to glory. During the balance of the week, let a special effort be put forth to place the combination in the hands of the people; and in the meantime let all the workers who can daily engage in this work, giving as much time as they reasonably can. May the Lord's blessing attend such efforts.

We feel that the success which has marked the 55c combination will be eclipsed by that of the 78c combination. Offering three books at such a low price seems to impress the people with the sincerity of your desire to place the message in their hands and shows that you are not actuated by any mercenary spirit. This seems particularly well illustrated by the following:

Couldn't Afford One—Bought Three

"The combination certainly is the thing to handle at this time. Yesterday while canvassing a man in a cotton field I showed him the 'Millions' lecture and told him the price. He said that he didn't care for it, as times were so hard. But when I showed him the other books and told him the price he said, 'All for 55c!' and took them very readily. We sold twenty-nine books yesterday among the cotton farmers. All of these were combinations except two."—*Ga.*

85 Percent Sales

"The work is progressing very nicely here in spite of the hot weather. More books have been sold during the last thirty days than in any month this year. The combination for 55c is the best seller. Those who have had experience in colporteuring say it is the best seller the Bible House ever put out. In some towns the people seize them like hot cakes. One sister sold six combination sets at seven houses in succession. One brother sold four combination sets at three houses. They both sold 53 books in one town of 400 inhabitants, and 27 books in a town of 150, 16 books in another town of 150, and 32 books in a town of 300. These towns are largely inhabited by Latter Day Saints, and the Latter Day Saints seem to be the best buyers at present."—*Mo.*

Found Three Sell Better Than One

"Among other things, the last Bulletin has taught us how to sell booklets more successfully. We had assumed that the 55c combination was more especially for the class workers, since their profits would be small, etc. But we observed that the three booklets might be presented in such a way that the people who otherwise would have bought only a 'Millions' booklet would buy the combination, so that fully three times as many booklets are disposed of. We will surely canvass with the combination offer hereafter rather than with the 'Millions' booklet alone."—*Miss.*

Three Books Cheaper Than One

"The combination offer is selling much better than it has been. It seems nearly as easy to sell the combination as a single book. Fifty-five cents is a small money consideration, and most people who will spend a quarter for a single copy will buy a set for thirty cents more. The friends are specially zealous of late. We seem to realize

as never before the necessity of proclaiming the message, both for our own development and to declare Jehovah's message for the world."—*N. Y.*

Success in Concentrating

"In our territory we sell more of the combinations than anything else; and I guess it is due to the fact that we work the combination and talk 55c and that only as a last resort we try to place either one singly, which is very seldom done."—*Va.*

The Church Anointed Only to Proclaim

"We are receiving quite a number of mail orders for the combination offer where only 'Millions' were sold. It seems the people are turning to us to know what the Bible teaches. They have left the churches, as there are over one hundred abandoned churches in our territory."—*Ohio.*

The August 1 Bulletin mentioned the total number of books placed by the workers in the past year. On going over these figures we find that these books distributed among the families in the territory assigned to the classes would place one "Millions" booklet in three out of every hundred families, and one Zg in ten out of every hundred families. This indicates the large field in which you have to place the new combination. Having been over your territory with the 55c combination you now have a new method of approaching the people with the 78c combination. They may not have been interested at your first call, and probably experiences they have since passed through have bestirred them and they are looking for some real message of comfort, some message of solace. The following letters indicate the proportion of people with whom you might expect to place the message in a substantial form the second time you canvess the territory. Where the territory is large and the workers numerous, you can probably arrange with the Director to canvass a different section than you covered the first time.

Second Canvass Most Productive

"The friends seem to realize their responsibilities and the shortness of the time. It is very important that every town be canvassed twice. In Marysville, Washington, we sold more the second canvassing than the first. Thirty-two books were sold the first time, and eighty-three at the second canvassing. The second time offers many opportunities for witnessing. One lady bought the 'Millions' after she was canvassed three times in one week. We found a man and a woman in one place fully consecrated from reading 'The Finished Mystery'. After a recent public meeting one man bought the 55c combination, read all night, got his breakfast, took a rest, and read the remainder of the day."—*Wash.*

Awakening is Progressive

"If there is any opposition it comes from the wealthy. Even Catholics who have been out of work for a long time will listen now. The sale of books has passed (so far this year) the preceding fifteen months, or nearly double. In one section of 300 three workers accidentally went over the same territory at different times. The second time the most was sold, and the third time 25 were sold. This is an indication that the truth is spreading."—*N. Y.*

Expert Workers

During the last three months of this year we recommend that you put forth a special effort to get the message contained in "The Finished Mystery" and the booklets "Can the Living Talk with the Dead?" and "Millions Now Living Will Never Die" into the hands of the people. We have reasons to believe that a large amount of this literature is being read and appreciated, and that these same purchasers are seeking for a more advanced and orderly study of the Lord's plan. Hence we are working on a plan to accomplish this object, and would like to launch forth with this about the first of the year. The remaining months of this year will be used to incite interest, and the campaign to begin with the first of the year will concern itself with developing and crystallizing the interest already aroused. We trust that your class will be ready to take up the new work when it is begun; and your ability to do this will be estimated from the standpoint of the disposition of the literature now on hand.

Be of good courage as you go forth to proclaim the blessings of the incoming kingdom, ever realizing the immediate application of our Lord's words: "Let us work while it is yet day, for the night cometh in which no man can work."

Your brethren and servants in the Lord,

Watch Tower Bible & Tract Society

Service Dep't.